



**TRADE CREDIT INSURANCE COMMERCIAL RISK COVER
EXPORT SALES**

1. Estimated Turnover of Goods to be Insured US\$ _____

2. Summary of High Credit Outstanding for Individual Accounts:

| High Credit Outstanding (US\$) | Number of Active Accounts | Total Value (US\$) |
|--------------------------------|---------------------------|--------------------|
| 0 – 20,000 | | |
| 20,001 – 50,000 | | |
| 50,001 – 100,000 | | |
| 100,001 – 200,000 | | |
| 200,001 – 500,000 | | |
| More than 500,000 | | |

3. Aging Export Receivables(US\$)

Current _____ 30 – 90 days _____ Over 90 days _____

4. Method Employed for Monitoring Late Payment:

Telephone _____ days Fax _____ days Stop Credit _____ days

Cancellation/Mediation _____ days Collection Agency _____ days Litigation _____ days

5. Export Losses during the last three (3) years (if any):

F i n a n c i a l Y e a r s

| | 20____ | 20____ | 20____ |
|----------------------|--------|--------|--------|
| Buyer's Name | | | |
| Buyer's Country | | | |
| Gross amount of loss | | | |
| Amount recovered | | | |
| Amount written off | | | |

Note: if there is not enough space, please continue on a separate sheet of paper, using the same format.)

6. Please list Export Payments Outstanding 90 Days Past the Original Due Date:

| DETAILS | BUYER 1 | BUYER 2 | BUYER 3 |
|------------------------|---------|---------|---------|
| Buyer's name | | | |
| Buyer's country | | | |
| Original payment terms | | | |
| Amount overdue | | | |
| Total debt outstanding | | | |
| Reason for non-payment | | | |
| Recovery action taken | | | |

Note: if there is not enough space, please continue on a separate sheet of paper, using the same format.)

